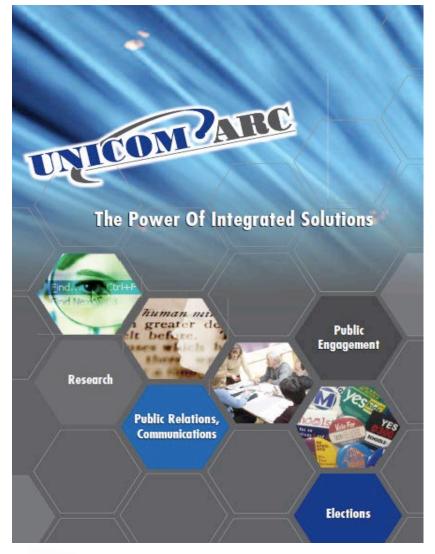
The Power Of Integrated Solutions

Engagement: Obtaining Community Permission and Support for District Initiatives Glen Ellyn School District 41

> Dr. Rod Wright UNICOM•ARC May 11, 2015

UNICOM•ARC

Firm History + Qualifications



- 40+ years experience
- Over \$4 Billion of Successful Bond Programs
- 80%+ in school district elections
- Integrated approach: research, communications and engagement
- Experience with hundreds of school districts and community colleges throughout the country
- Team of professionals "connecting the dots"
- Pioneer in the development of community engagement programs for school districts
- Led by veteran school communicators
- Award winning communication



UNICOM•ARC

National Awards



- NSPRA Golden Achievement Award Lincolnshire-Prairie View School District 103
- NSPRA Gold Medallion Award Parkway School District
- ASBJ Magna Award Woodstock Community Unit School District 200
- INSPRA Golden Achievement Award Woodstock Community Unit School District 200
- ASBJ Magna Award Ritenour School District

Who Do We Trust/Edelman Annual Survey THE NEW REALITY



- 1 in 5 think leaders will tell the truth
- Leaders must change approach to be more inclusive and seek more input
- Influence moving away from leaders to peers
- "A person like yourself" is twice as trusted as a CEO or government official





Why?

- Public permission is needed for meaningful change
- Public won't support what it doesn't understand
- Public is resistant to top-down approaches
- Discovery is more powerful than persuasion
- It is a powerful communications tool
- Builds an army for implementation



COMMUNITY ENGAGEMENT WORKS

Discovery is more powerful than persuasion



MARY SODEMAN RUSSELL WEATHERS TRUMAN WILSO



MARY SODEMAN





Key Outcomes

- Internal/External unity (Board/Staff/Parents/C ommunity)
- Bulletproof plan (what and how)
- Committed volunteers
- Public permission for meaningful change

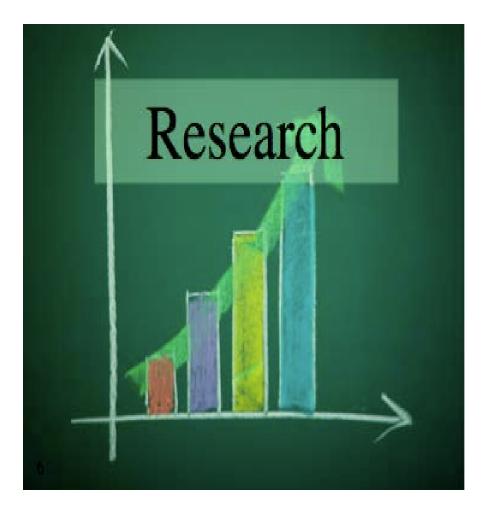




Types of Input

- Public Opinion
 Research
- Active Involvement of Stakeholders





Why Research?

- Intuition is often wrong
- Sources of information
- Community preferences and support levels/compare to engagement input
- Language matters
- Theme and message
- Fighting chance
- A plan for where we are/how do we get to where we want to go



Rain forest or jungle?



Public Opinion Research

Language matters!

- We have gone five years since the District had a tax increase. Unless this proposal passes, we will sacrifice all the recent progress that has been made in our schools.
 (45.0% agree)
- In April 2000, we were told that the tax increase would last five years and that funds would be used to improve our schools. Both things have happened. We need to continue improving our schools and our community by supporting these proposals.
 (67.8% agree)

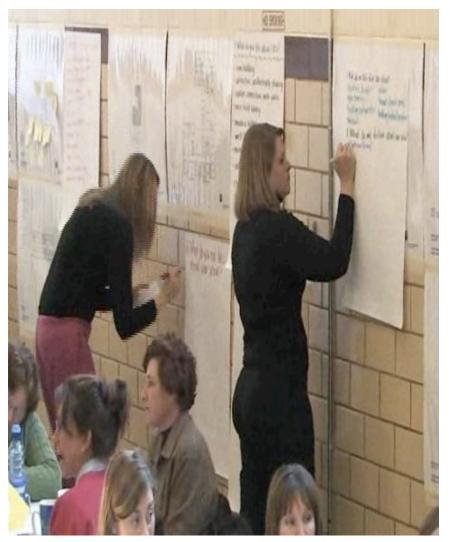




Best Practices

- Involves a large number of people
- Meaningful dialogue resulting in consensus
- Ongoing two-way communication





Best Practices

- Internal acceptance and support
- Clear charge
- Coordination by Facilitating Team
- Citizen leadership
- More than the "usual suspects"
- An open process
- Comprehensive timeline/planning syllabus
- Data/Information driven



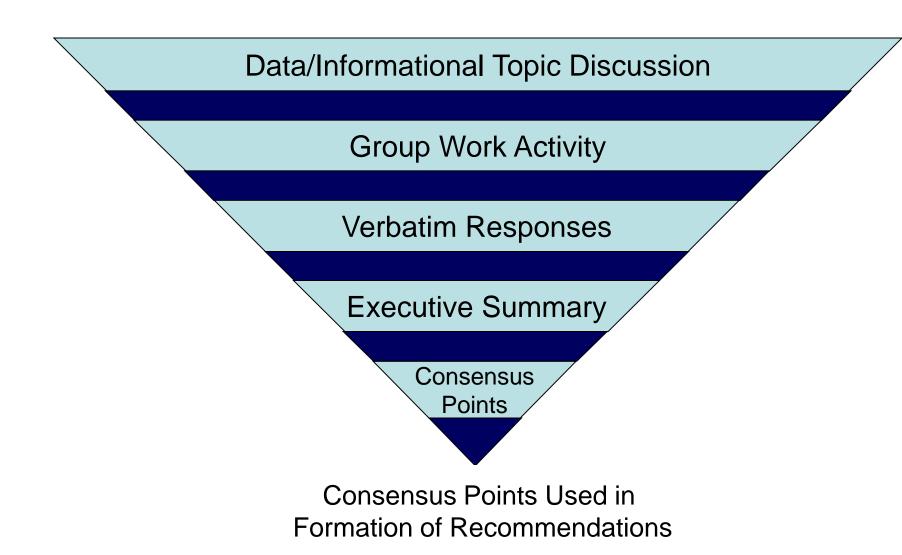


Best Practices

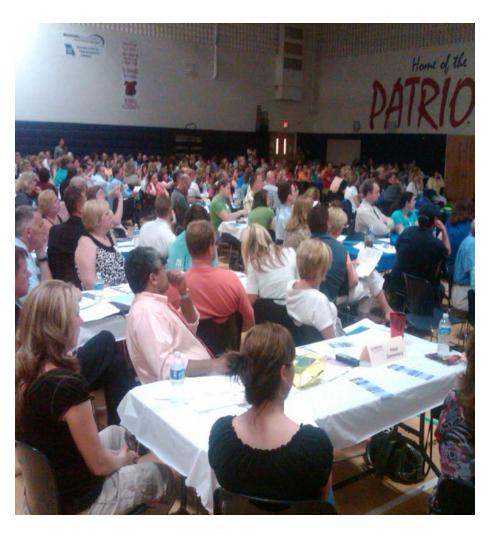
- Well planned/organized sessions/events
- workshops
- open houses
- Small group work sessions and one-on-one activities
- Documentation (information and consensus points)



Session Documentation





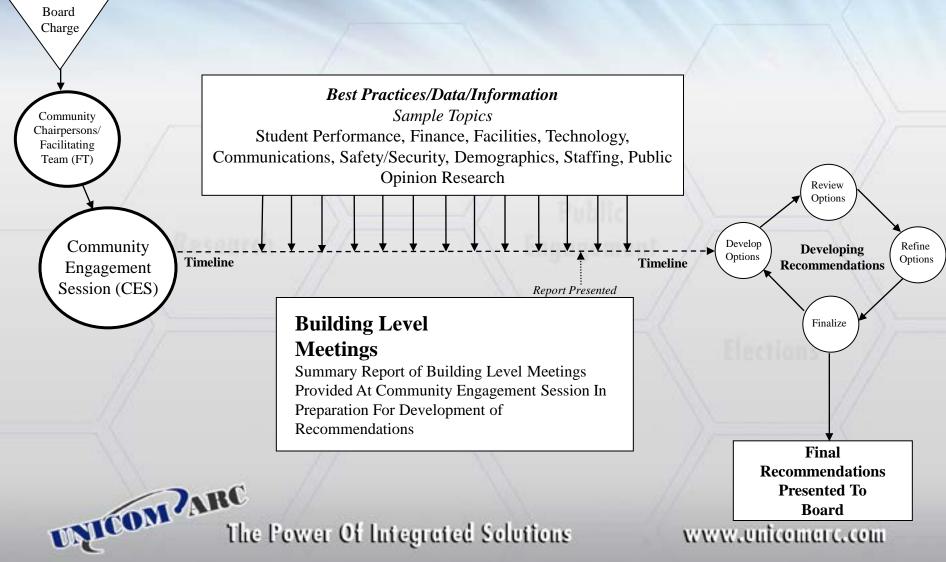


Engagement Models

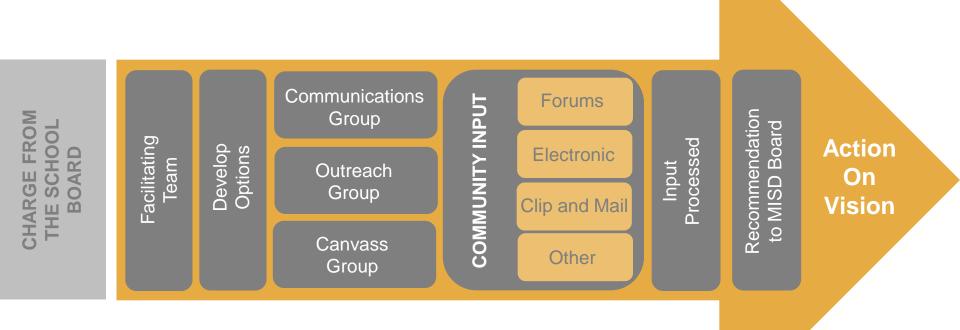
- Developing the plan
- Validating the plan



Community Engagement: Developing the Plan



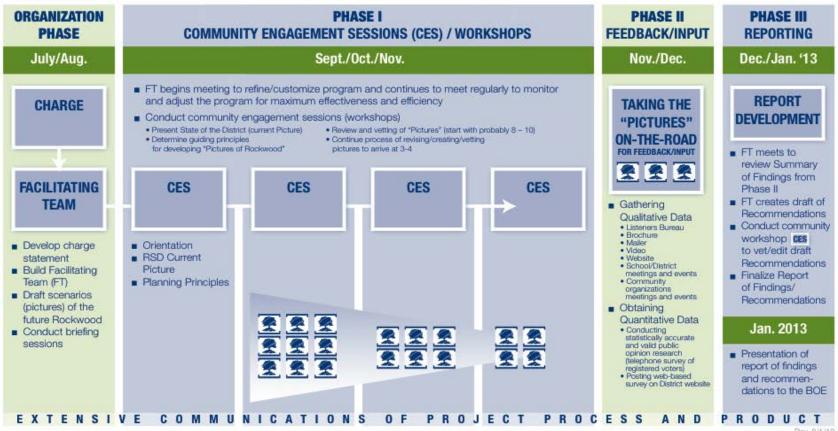
Validation of Plan



Rockwood School District

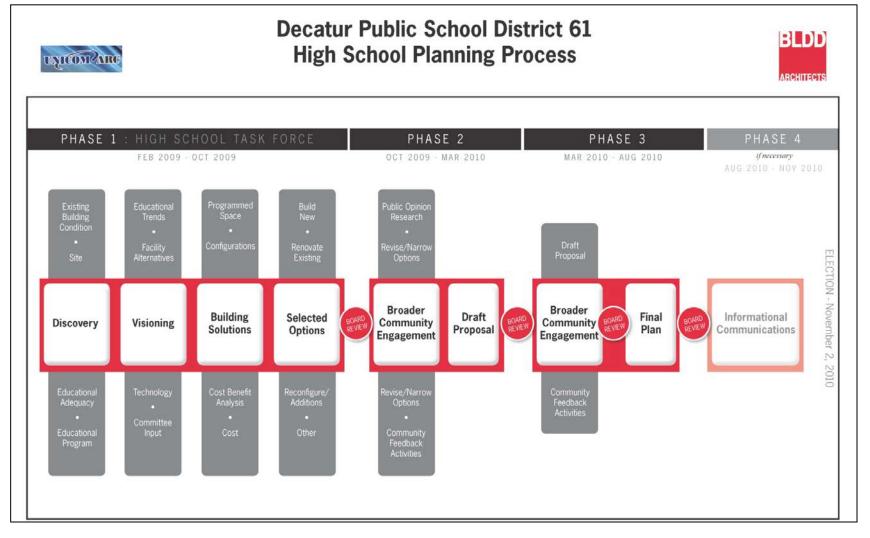
ROCKWOOD DEVELOPING A PLAN FOR THE FUTURE

Rockwood School District Community Engagement Program [DRAFT]

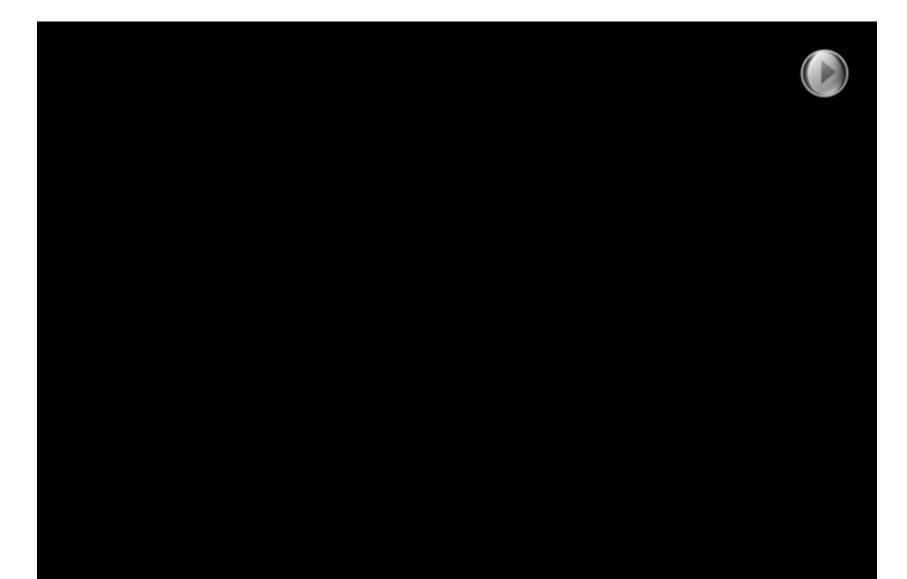


Rev. 8/1/12

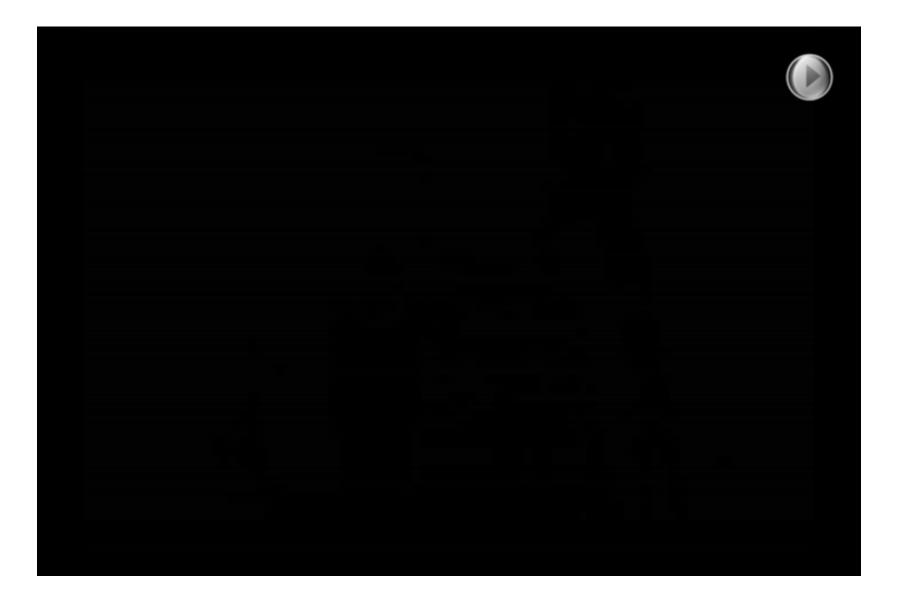
Decatur Public Schools



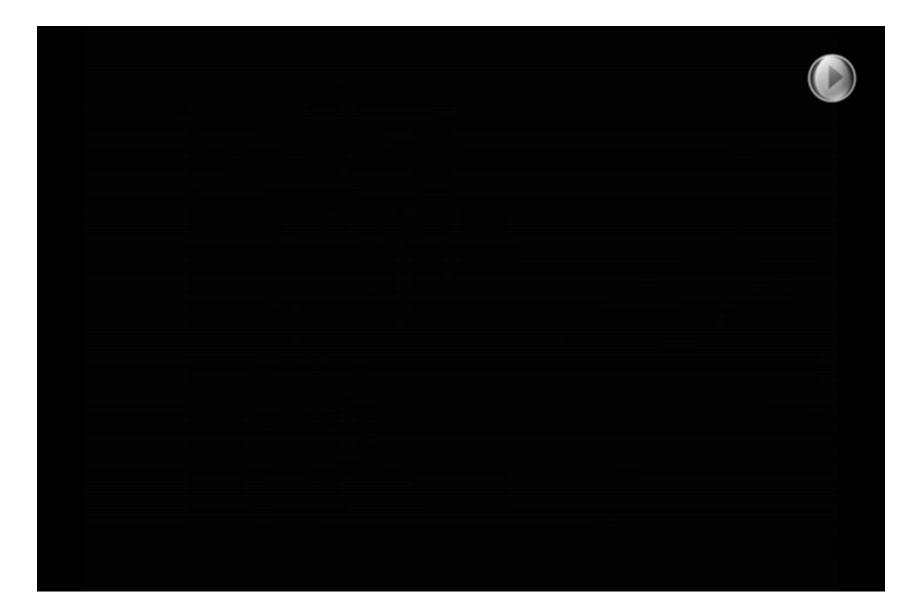
Engagement Meeting: Introduction



Engagement Meeting: Providing Information



Engagement Meeting: Providing Information



Engagement Meeting: Listening



Engagement Meeting: Testimonials



Engagement Meeting: Closing





Communications

- Letter of Invitation
- Community Outreach/Listeners' Bureau
- Brochure
- Press Releases
- Mailings
- Media

(Print/Electronic/Social

- Internet/E-Mail
- Video



COMMUNITY ENGAGEMENT COMMUNICATIONS: SAMPLE LOGOS



Communications: Brochures



You're invited...



...Elgin Community College wants to hear your voice!





The Planning Process

The average age of a Pattorville school is 47 yes (net including our newsis school - Dammend Elementray). Due to the age and engoing needs Pathorull schools, the Pattorville School Due (pelses in facilities meater plane very four or fry years, 18 your tradition to involve parents, and and community members in setting point pointies at their local schools before bringing a final plane in the Boal of Boalcardin for approxima. Princoville now in the misle of developing a new plan for th intere.

What we've done so far... In November and December 2009, the district port time gathering information neucled to seemble a preliminary list of needs. District filecials reviewed projects that and there identition in the 2005-2006 facilities plin that were ne part of the 2006 band issue due to higher priority resit at the time.

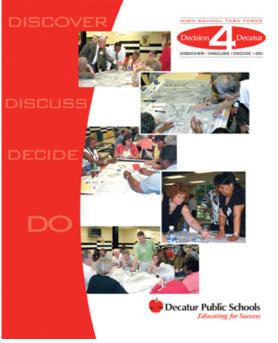
part to the above small state of the state o

What's Next The district is working with a facilitating team of parents, staff and community members to enable more members of the community to become informed about and provide input on Pattorville's



Planning for Facility Needs at Our Schools

For years, the Pathonnille community has proposed plans that addressed assels for credit register, apdates and proposeness in the relocit. The through of Pathonnille conduction are set of the relation of the set of the set of the set of the set backboard is not related as a set of the set of the



UNICOM ARC

Communications: Decatur Public Schools





Communications: Website

PACT for SJSD

Planning A Course Together for the St. Joseph School District



Home





O Search

COMMUNITY ENGAGEMENT COMMUNICATIONS: WEBSITE



Welcome to the IOWA CITY COMMUNITY SCHOOL DISTRICT

Child-Centered : Future-Focused

Facilities Master

Planning

Facilities Master Planning

Links

- Educational Adequacy Results
- Enrollment Projections and Student Potential Analysis Spring 2013

This area of the website is intended to provide information related to the 2012-2013 Facilities Master Planning project.

The site includes the board item related to approving the contract with BLDD, the original proposal and answers to questions posed by the RFP review committee, and schedules. Schedules have undergone several revisions, so the most recent version is posted along with the previous versions.

Information related to the Facilities Master Planning Steering Committee is also posted on this site.

YOUR FEEDBACK IS IMPORTANT!

Please share your feedback by attending community meetings, completing surveys, or email your thoughts and ideas to the Steering Committee. Send your emails to OneVision@lowaCitySchools.org and your feedback will be shared with the Steering Committee.

Contents

- Steering Committee
- 2012-11-28 Board Item
- Facilities Master Planning Flyer
- Original RFP Proposal
- Press Release 2013-02-25
- Press Release 2013-03-25
- Response to Questions from RFP Review Committee
- Revised Schedule version 2
- Revised Schedule version 3
- RFP Information

Events...

Visioning Workshops

Calendar

04/30/13 Tue	[MOVED TO 5/6/13] Facilities Master Planning Steering Committee Meet Starts at 5:00pm	ing
05/11/13 Sat	Facilities Master Planning Workshop 9:00am - 12:00pm	
05/13/13 Mon	Facilities Master Planning Workshop 9:00am - 12:00pm	
05/14/13 Tue	Facilities Master Planning Workshop 6:00pm - 9:00pm	
	!	More

Communications: Website

PI	CTURE COMMUN	ity Engageme		ROCKWL 资产					
	Home Facilitating Team	Phase 1 Workshops	Phase 2 Feedback	Phase 3 Reporti	ng				
	CALENDAR CONTACT US ROCKWOOD WEBSITE								
Yo	You are here: <u>Rockwood Home</u> > Picture Rockwood								
Ρ	icture Rockwood	Upcoming Events							
•	st July, the Rockwood School District launc	had Pictura Pachwood is communit	9/11/2012 7:00 PM	Workshop Session Series 1					
	ocess focused on developing a plan for the		9/13/2012 9:30 AM	Workshop Session Series 1					
1.00			10/9/2012 7:00 PM	Workshop Session Series 2					
- 8		10/11/2012 9:30 AM	Workshop Session Series 2						
		10/30/2012 7:00 PM	Workshop Session Series 3						
			11/1/2012 9:30 AM	Workshop Session Series 3					
	Picture Rockwood Co-Cha	7	11/13/2012 7:00 PM	Workshop Session Series 4					
۰,	41 MILE 0 4 DIC		11/15/2012 9:30 AM	Workshop Session Series 4					
R	eview the Pictures		1/7/2013 9:30 AM	Workshop Session Series 5					
	ce September, more than 400 Rockwood allenges facing the district and provide inp	,	1/7/2013 7:00 PM	Workshop Session Series 5					
	at represent the potential future of Rockwo			Executive Asked O	westions				
s	hare Your Feedback		Frequently Asked Questions						
	e want to hear from you! After reviewing to ovide your input.	Q: What is Picture Rockwood? View Answer							
	ark Your Calendar	Q: Why is Rockwood conducting this community engagement process? View Answer Q: How are the workshops structured? View Answer							
Du	ring the next few weeks, the Picture Rock gagement workshop participants. You're i								

share your feedback. Get details.

Communications: Video Promotion/Social Media



PACT For SJSD PACT meetings resume on September 21 with an informative session on facilities. Dr. Franklin Hill, an internationally recognized leader in educational change and building design, is the guest presenter.

NEXT MEETING Tuesday, Sept 21, 6:00 PM Central High School nec.

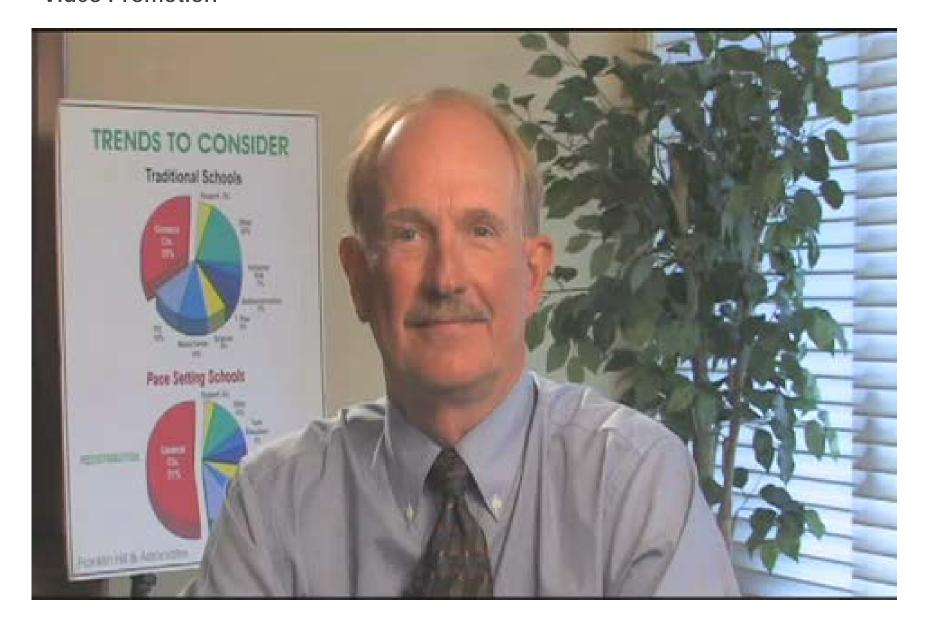
...

See More



Meet PACT Presenter, Dr Frank Hill (9/21, 6 PM @ Central HS [HQ] Length: 1:27

Community Engagement Video Promotion



Community Engagement Media Coverage

District seeks master plan



By Alonzo Weston

Wednesday, September 22, 2010 at 12:02 a.m.

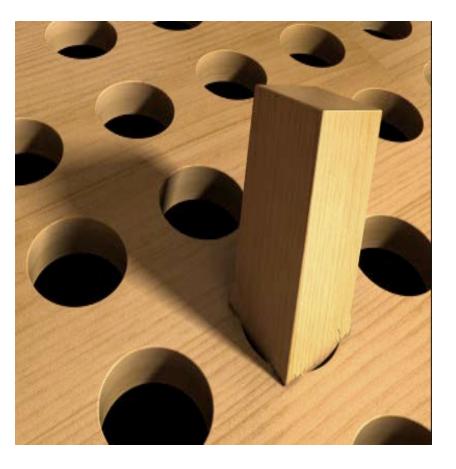
Share Comment Print Friendly



Video by News-Press 3 NOW

Public involvement

The PACT (Planning A Course Together for the St. Joseph School District) reported receiving \$48,875 in public donations so far. The plan now is to have a master plan. That's the message Franklin Hill gave to the Central High School gymnasium crowd during Tuesday night's Planning A Course Together meeting for the St. Joseph School



UNICOM•ARC Services

- Assist in developing charge statement
- Assist in identifying/enlisting community leadership
- Facilitate work of program chairs/community leadership
- Provide guidance to customize a program to achieve District goals
- Develop branding and communication vehicles for program





UNICOM•ARC Services

- Attend/Coordinate Facilitating Team Meetings (FTM) and Community Engagement Sessions (CES)
- Provide guidance in development of information presentations for CES
- Summarize and document program proceedings/community feedback
- Develop report of final recommendations
- Assist District in communicating final recommendations to the community



Iowa City Community School District Letter

One of the most heart-warming meetings I' ve witnessed in years took place here last week. . . . If you weren' t among those 400-plus people there, you should have been because it was impressive. At our table, I sat between the mother of an elementary school student and a member of the district's Facilities Master Planning Steering Committee. Across from me was a West High teacher, and next to her was a local political type. There were three or four others I didn' t know. At our table and throughout the room you could see the intense, productive discussions going on. I believe I could sense the overriding interest in arriving at a thoughtful consensus from among four facilities scenarios provided by the steering committee.

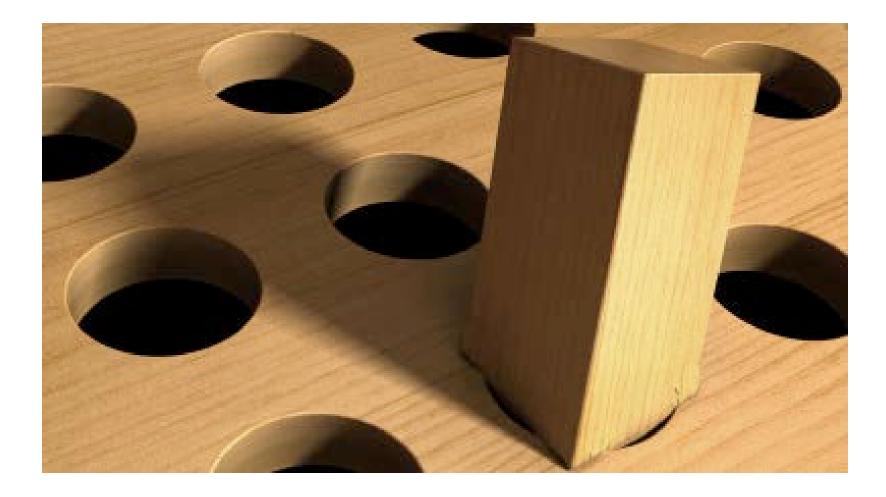


Iowa City Community School District Letter

I am writing to commend the Iowa City Community School Board and its steering committee for organizing a productive exercise in citizen participation.... The adults at the table where I sat engaged each other in a structured, meaningful and, yes, often openly partisan, debate over the four scenarios for addressing the need to plan for the future growth of the district student body. The evening was designed to build consensus, and it did. Instead of leaving feeling bruised by the general antipathy that had dominated earlier town hall-style meetings with their emphases on often emotional speeches from the mic, I left the hall that evening with a deeper and better understanding of people from across town. I felt like we were all actually working with each other and that I could respect their values in a new and simpler light.

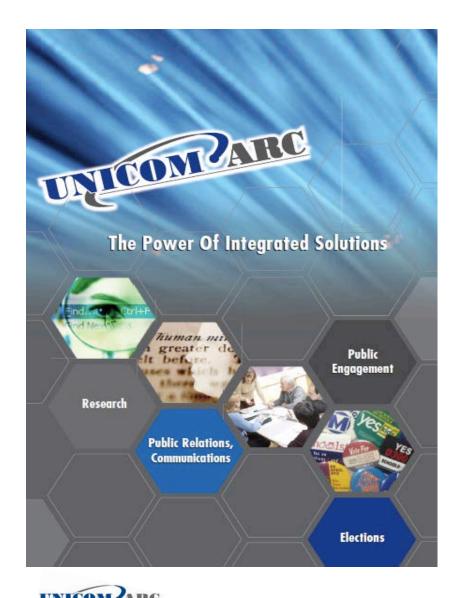


CUSTOMIZED FOR YOUR DISTRICT





UNICOM•ARC: Questions



Presenters

• Rod Wright (President, UNICOM•ARC <u>rwright@unicomarc.com</u>, 314-535-4900)